

# Fleetwood builds better when Office 365 accounts are securely backed up



NetApp SaaS Backup gives Fleetwood a simple, cost-effective solution to secure users' Office 365 data and rapidly restore e-mails.

NetApp partner Alliance Networks has worked with Australian modular building company Fleetwood over the past four years. When Fleetwood needed a more robust approach to securing their Office365 backups, the company asked Alliance Networks to propose a solution.

“Our main focus was to quickly and easily retrieve data,” said Daniel Lim, Fleetwood’s Chief Technology Officer. “We’ve moved to managed services and cloud, so it didn’t make sense to have backups on site. Being a hosted, fully managed solution, NetApp made it incredibly easy.”



## 15 minutes setup time

“Nobody wants to spend an hour to retrieve an e-mail. Now Fleetwood can do it in four clicks.”

Jimmy Janash  
Managing Director, Alliance Networks

### Preserving seven years of e-mail

“Our situation is pretty typical I think,” said Lim. “We want the benefits of cloud software as a service, but as a publicly listed company we need to retain data for seven years.”

“Customers might not realise their data isn’t comprehensively protected with SaaS – Microsoft only retains it for 90 days,” said Daniel Westley, Enterprise Strategy and Solutions, NetApp. “We have a partnership with Microsoft and we work with them to co-engineer solutions,” he adds.

“We understand what they offer and what they don’t. We designed SaaS Backup to dovetail precisely.”

### Remote is the way

Fleetwood engaged Alliance Networks to install NetApp’s SaaS Backup during the COVID-19 lockdown at the beginning of 2020.

“In a time when getting onto premises is such a challenge, we can install this completely remotely,” said Janash. “It’s a pure cloud solution and there’s nothing on premises.

“A key attraction of the NetApp solution is ease of use,” he adds. “Nobody wants to spend an hour to retrieve an email. Now Fleetwood can do it in four clicks.”

“When we tested SaaS Backup it was very user friendly,” said Lim. “I restored a terminated user’s OneDrive within 10 seconds on the NetApp platform. I’ve found the search functionality to be far more effective than the Microsoft 365 Compliance Centre.”

“A huge advantage is to be able to back up at a modular level,” said Lim.

The service enables administrators to select, for example, which mailboxes or SharePoint sites to back up. SaaS Backup also provides unlimited backups with no cap.

“It’s excellent to know that we can retain data for as long as we need to, and we’ll be able to restore it rapidly whenever anyone asks for it,” said Lim.

### Security comes standard

NetApp’s solution meets stringent ISO 27001 certification and GDPR standards. Customers can also choose where to point backups: Azure, AWS or their own storage. “Because Office 365 is stored in Azure, many customers choose to point to another cloud for extra protection,” said Westley.

Fleetwood has taken advantage of being able to perform targeted restores. “I can go into a mailbox and reinstate just one email, rather than a block of data,” said Lim. “It’s a huge time saver.”

### Able to rest easy

Lim appreciates receiving notifications of errors. “I was notified when users stopped synchronising. Early on this was because I needed to adjust permissions. Now I know that if I’m not getting a notification, everything is going according to plan.”

For more information about SaaS Backup,  
visit: <https://bluexp.netapp.com/saas-backup>

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## NetApp products

NetApp SaaS Backup



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